



INDIGO LOYALTY SCHEME

1. Indigo operates a customer loyalty scheme. (*the Loyalty Scheme; the Scheme*). The terms of the *Loyalty Scheme* are set out below, in this *section 9*. However, Indigo specifically reserves the right to amend or alter its terms; or, without notice and entirely in its discretion, to retract and dis-apply the *Loyalty Scheme*, whether in part or in its entirety.
2. In the event, only those customers who have satisfied the terms of *the Scheme* and duly and properly qualified for a discount up to and prior to cessation of *the Scheme*, will be dealt with in fulfilment of its terms.
3. *The Scheme* entails an offer by Indigo of a quarterly monetary rebate on the value of specific purchases – over a quarter period. A customer who buys product listed in *the Scheme* will receive a loyalty discount percentage, variable from product to product but also in terms of quantity purchased and applicable discount percentage.
4. The current portfolio of Indigo brands (the *Product Brands*) to which *the Scheme* applies are the following: (1) *Elan*; (2) *Niles*; (3) *Xantech*; (4) *Furman*; & (5) *Sunfire*. There are, however, within these *Product Brands* selected but limited exclusions. Furthermore, Indigo reserves the right without notice to eliminate and remove from the above list a specific brand or product from its *Loyalty Scheme*. Indigo may also add to the *Loyalty Scheme* list.
5. *The Scheme* applies (*per section 9.4* above) to the monetary value of identified product purchased by a customer in a particular quarter period. The relevant periods are the usual calendar quarters commencing respectively on 01/01; 01/04; 01/07; & 01/10. At the end of the quarter following the purchase order *the Scheme* will operate a cash-back rebate to a qualifying customer; or aggregate a designated credit on that customer's account with Indigo.
6. The applicable discount percentage bands (4X) applying to *the Scheme* are as follows:
 - a. On purchases of £3k and above: 2.5% of purchase order value.
 - b. On purchases of £10k and above: 5% of purchase order value.
 - c. On purchases of £15k and above: 7.5% of purchase order value, free shipping included.
 - d. On purchases of £25k and above: 10% of purchase order value, free shipping included.
7. *The Scheme* commences on 01 January 2018 and will be based on the aggregate value of customer purchases of *Product Brands* during a quarter period. If earned, a rebate will be paid to the customer at the end of the quarter following that in which the rebate was earned.
8. For purposes of facilitating the operation of *the Scheme* customers should complete the requisite direct debit facility form and return to Indigo's accounts department.